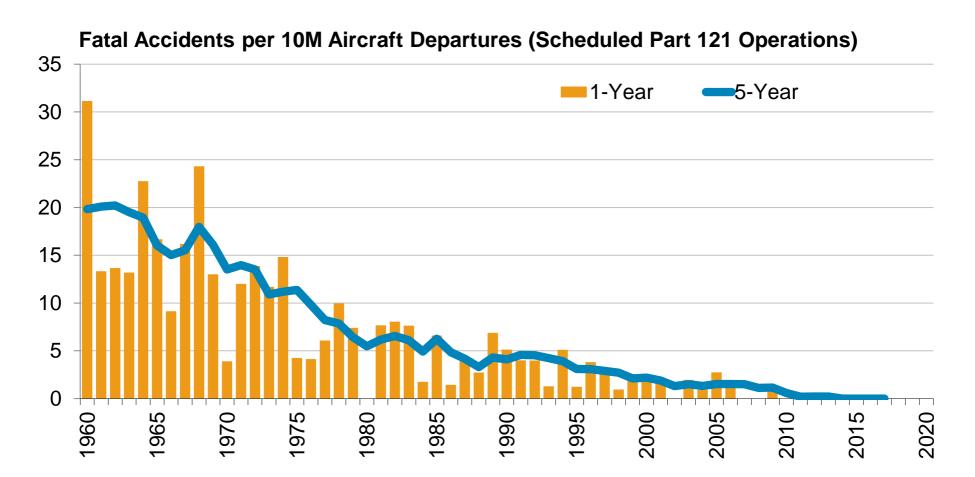


The Air Travel Value Proposition: Safer, Cheaper, Greener, Quieter – and Fast

U.S. Airline Industry Safety Has Improved Markedly

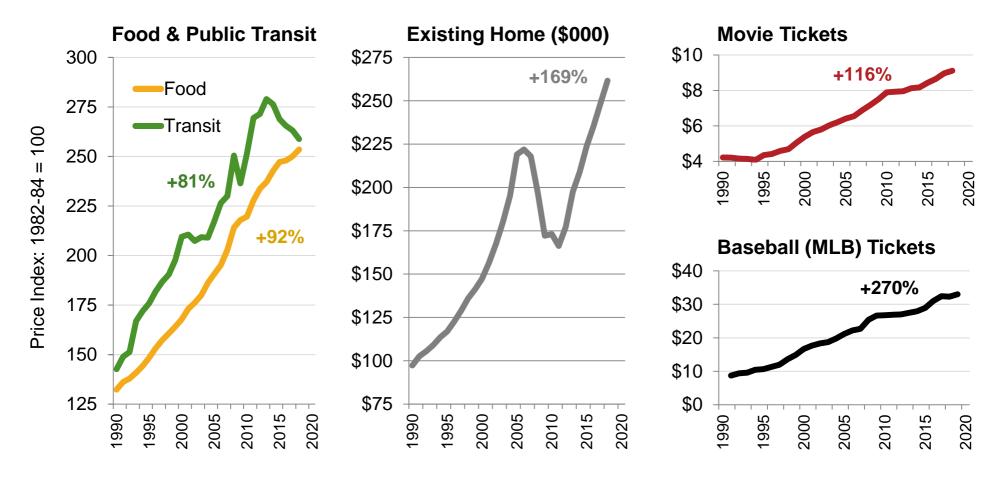
We're Experiencing the Safest Period in Aviation History



Source: A4A analysis of data from the National Transportation Safety Board (Tables 6 and 12) for U.S. air carriers operating under 14 CFR 121, scheduled service



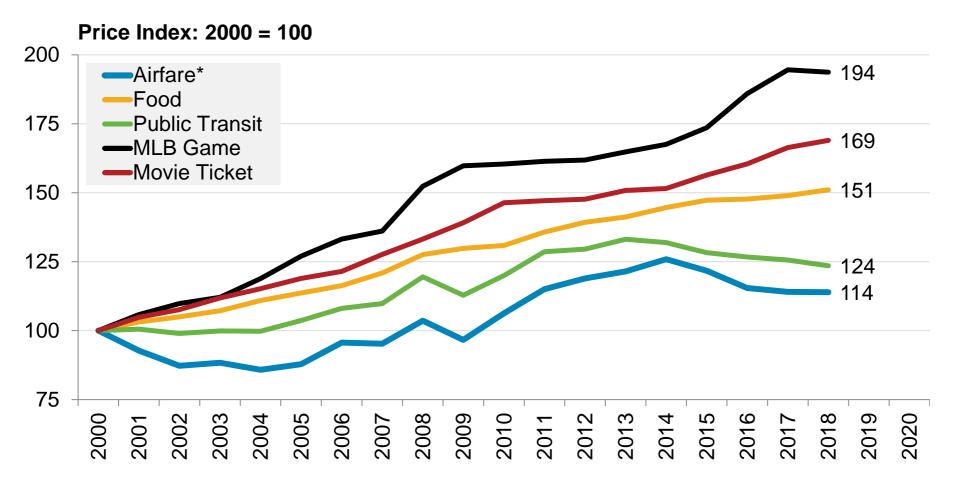
Americans Have Seen Increases in the Average Price of Food, Shelter, Public Transportation and Entertainment Over The Past Two and a Half Decades



Source: Federal Reserve Bank of St. Louis, National Association of Relators, National Association of Theatre Owners, Team Marketing Report



Since 2000, the Price of Purchasing Food, Taking the Bus/Train, or Going to the Movies/Ballpark Has Significantly Outpaced the Price of Taking a Trip by Air



Source: A4A, BTS, FRB St. Louis, National Association of Theatre Owners, Team Marketing Report



^{*} Domestic round-trip average, including bag and change fees

Relative to Most Consumer Goods and Services, Air Travel Is a Bargain

U.S. Inflation and Personal Incomes Have Sharply Outpaced Price of Domestic Air Travel

	Product (Unit)	<u>2000</u>	<u>2018</u>	% Δ
	Public College Tuition & Fees (4-Year, In-State, Net)	\$1,159	\$3,740	223
4 \	Jet Fuel (Gallon, Price Paid by U.S. Airlines)	\$0.81	\$2.16	167
	Disney World® Magic Kingdom (1-Day, Adult, Regular Season)	\$46	\$119	159
ase.	National Football League Game (Nonpremium Ticket)	\$43.70	\$100.26	129
rea	Major League Baseball Game (Nonpremium Ticket)	\$16.67	\$32.29	94
Increase	Prescription Drugs (BLS Index)	285.425	528.003	85
<u> </u>	Gasoline (Gallon, Unleaded Regular, Retail Including Taxes)	\$1.510	\$2.735	81
Real	Disposable Personal Income per Capita (Annual)	\$26,262	\$47,404	81
	Single-Family Home (Existing)	\$147,300	\$261,600	78
	Movie Ticket (One Adult)	\$5.39	\$9.11	69
	Food (BLS Index)	167.817	253.562	51
	U.S. Consumer Price Index (CPI-U) ¹	172.200	251.107	46
Se	Vehicle (New, Retail)	\$24,900	\$35,608	43
eas	Public Transit	209.492	258.795	24
Decrea 	Indoor Plants and Flowers	114.700	131.121	14
	Air Travel (R/T Domestic Fare + Ancillary) ²	\$317.84	\$362.13	14
Real	Apparel: Clothing/Shoes/Jewelry (BLS Index)	129.575	125.654	(3)
Re	Television (BLS Index)	49.925	1.966	(96)

^{1.} Bureau of Labor Statistics "measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services."

^{2.} A4A analysis of data collected by BTS via Airline Data Inc. – excludes taxes; "ancillary" includes revenue from reservation changes/cancellations and baggage



You Thin **Expensive:** Than Less Costs Yourself.

cost \$156.42 minutes with up to -AX in 1941 5 and from BOS hours One-way took 15

One-way Far Elapsed Tim between		Atlanta	Chicago	Cleve- land	Hous- ton	Kansas City	Los Angeles	Mem- phis	Mexico City	Mlami	Phoe- nix	St. Louis
Bermuda	\$	118.15	114.95	96.70	164.15	136.45	219.95	132.10	222.60	141.75	209.90	123.50
	Time	12:35	12:35	10:35	21:00	15:38	25:50	13:09	28:05	15:20	22:50	13:50
Boston	\$	60.10	51.42	35.17	106.10	72.92	156.42	74.05	164.55	83.70	148.57	63.37
	Time	7:47	5:03	3:37	12:25	7:26	15:15	8:10	20:40	8:47	17:10	8:01
Dallas-	\$	38.50	46.85	64.40	14.00	27.50	69.85	27.40	70.00	75.75	57.30	33.90
Ft. Worth	Time	5:27	6:22	8:57	1:35	3:38	7:23	2:30	7:10	10:42	6:07	4:23
Denver	\$	79.90	51.47	69.72	60.80	36.15	57.23	61.98	116.80	122.55	58.95	49.10
	Time	14:50	5:17	7:20	8:12	5:04	6:50	11:07	16:07	20:30	9:13	7:06
Detroit	\$	46.40	13.75	7.90	74.10	35.25	118.75	40.13	130.10	83.65	113.65	26.20
	Time	7:10	1:38	0:39	11:29	4:13	13:03	6:18	18:08	10:40	14:38	8:23
Minneapolis-	Time	55.40	16.50	34.75	65.50	24.00	101.91	42.28	121.50	92.65	107.50	28.35
St. Paul		10:25	2:15	4:45	11:47	3:26	14:17	5:55	18:35	13:35	16:55	4:00
New Orleans	\$	25.70	46.64	63.46	20.30	46.64	99.46	19.76	80.30	47.20	86.91	33.69
	Time	2:40	6:15	8:15	2:05	3:35	16:20	2:30	9:10	6:23	14:00	4:20
New York	Time	48.15 5:30	44.95 3:33	26.70 2:23	94.15 11:10	66.45 6:03	149.95 13:45	62.10 5:57	152.60 18:20	71.75 8:25	139.90 14:57	53.50 5:40
Pittsburgh	\$	49.35	23.95	7.00	80.40	45.45	128.95	45.70	136.40	72.95	119.50	32.50
	Time	5:38	2:29	0:50	12:08	4:42	12:35	6:02	19:15	8:15	13:52	3:08
San	\$	126.55	105.00	123.25	102.80	94.03	18.95	115.45	128.95	168.20	42.10	105.00
Francisco	Time	16:50	11:12	13:45	12:40	11:24	2:00	13:16	18:15	14:30	4:30	14:00
Seattle	\$	137.90	99.00	117.25	127.23	96.24	62.93	125.88	172.93	175.15	86.08	111.95
	Time	21:50	13:05	15:40	17:40	13:08	7:00	18:16	23:15	26:50	10:00	15:19
Washington	\$	35.95	36.00	19.10	81.95	56.65	139.75	49.90	140.45	59.55	127.75	43.70
	Time	2:50	3:49	1:55	9:15	6:06	13:55	4:15	16:30	6:45	13:15	4:40

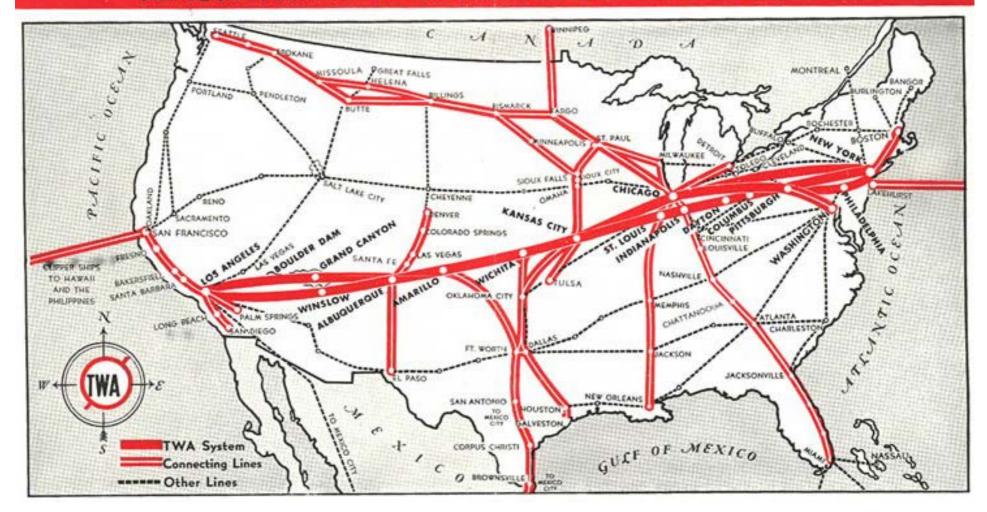
Fares include meals. No tips, no extras. 10% saving on round-trip tickets.

Fares subject to change without notice

Elapsed time in bours and minutes

BOS-LAX Was Not a Simple Journey in the So-Called "Golden Age" of Air Travel

SKYCLUB SERVICE BY DAY SKYSLEEPERS BY NIGHT

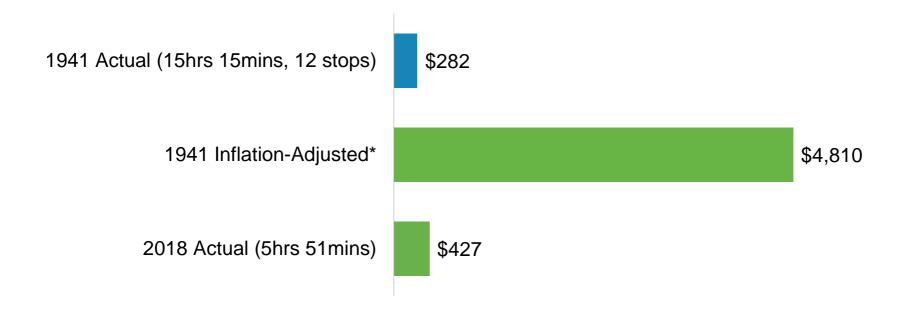




Boston-Los Angeles Air Travel

~9.4 Hours Faster, ~90% Cheaper (in Real* Terms)

Average Round-Trip BOS-LAX Airfare and One-Way Block Time



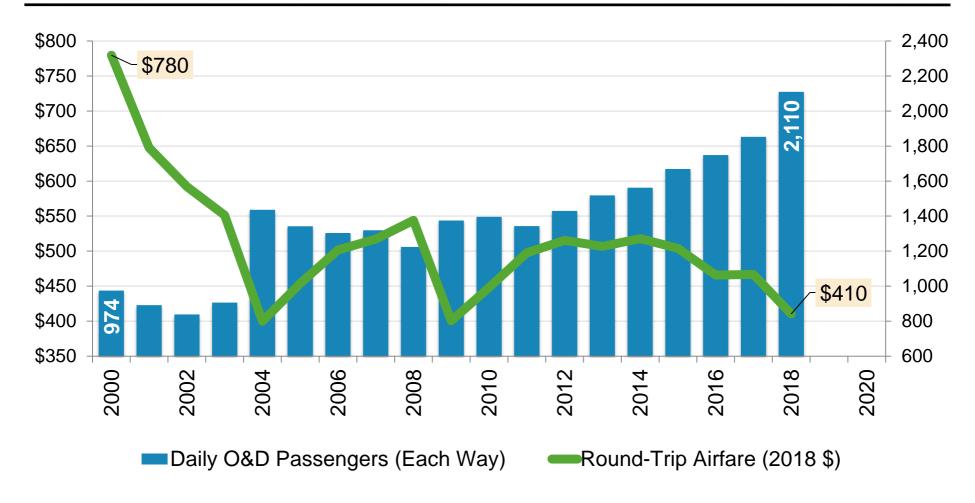
^{*} Adjusted using 2018 constant dollars from the Bureau of Labor Statistics (http://www.bls.gov/cpi/#tables)

Source: DOT Data Bank 1B via Diio Mi; "Air Travel Is Not Expensive," *The Saturday Evening Post* (Mar. 22, 1941), p. 59; Campbell-Hill Aviation Group



Boston-Los Angeles* Airfare Has Declined Materially

Meanwhile, Traffic in the Popular Corridor More Than Doubled From 2000-2018

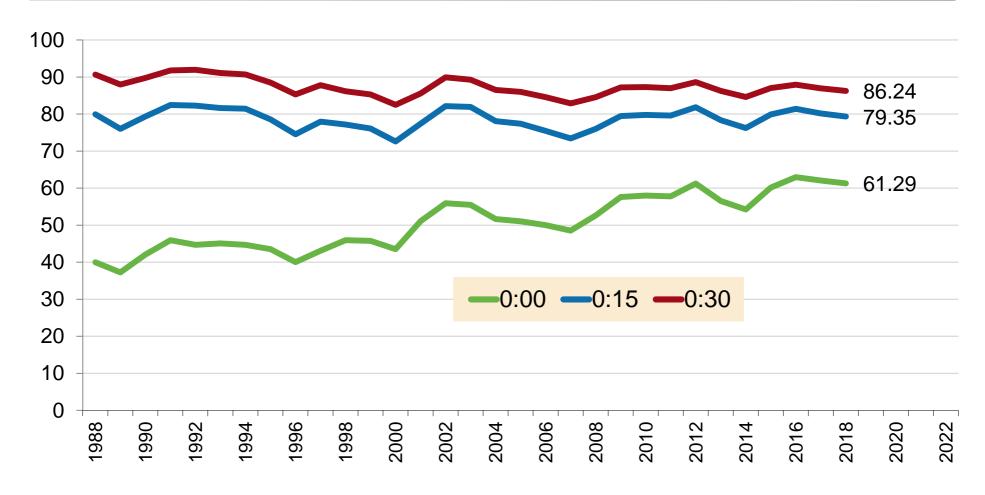


Source: DOT Data Bank 1B (Passenger Origin-Destination Survey) via Diio Mi

* BUR/LAX/LGB; 91% of BOS-LAX* passengers flew nonstop in 2018



The Share of Flights Arriving Early or on Schedule Has Risen Steadily Over the Past Few Decades, Whereas On-Time 0:15 and 0:30 Have Been Relatively Flat

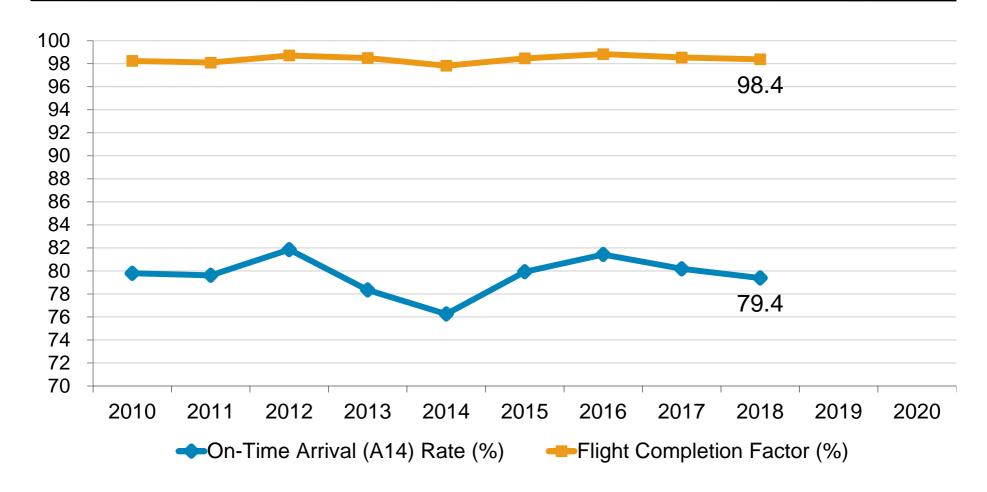


Source: Bureau of Transportation Statistics



Flight Completion Factor Continues to Exceed 98 Percent Amid Difficult Weather

On-Time Arrival Rate Hovering Just Below 80 Percent; Should Improve in 2019



Source: Bureau of Transportation Statistics -- for U.S. airlines

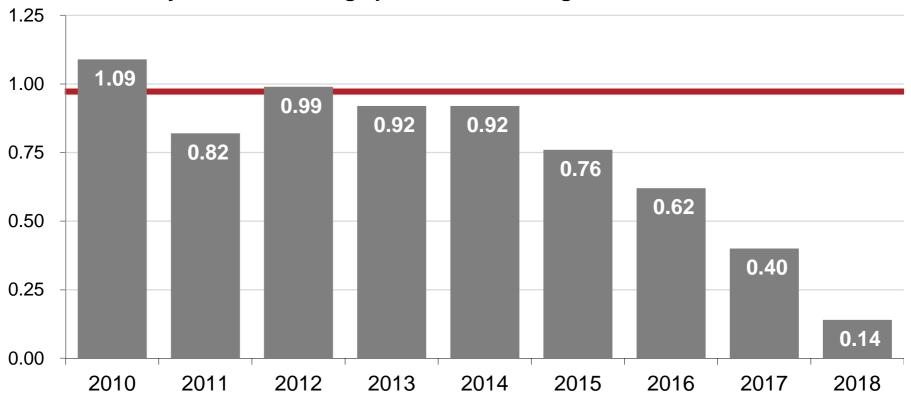
* Jan-Oct



U.S. Airlines Continue to Reduce the Rate of Involuntary Denied Boardings

2018 = Best-Ever Recorded by DOT





12

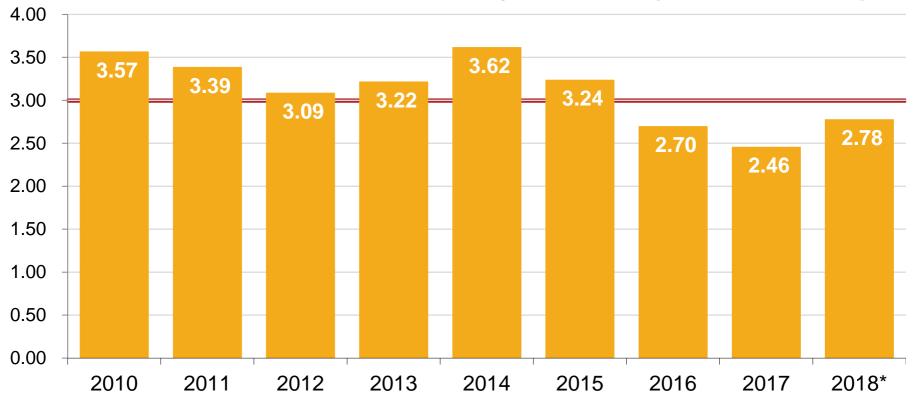
Sources: DOT Air Travel Consumer Report (http://www.dot.gov/airconsumer/air-travel-consumer-reports)



Baggage-Handling Much Improved Over Past Few Years

Rate of Mishandling Remains Low Despite More Frequent/Severe Storms

Reports of Mishandled (Lost/Delayed/Damaged/Pilfered) Bags per 1,000 Passengers



Sources: DOT Air Travel Consumer Report (http://www.dot.gov/airconsumer/air-travel-consumer-reports)

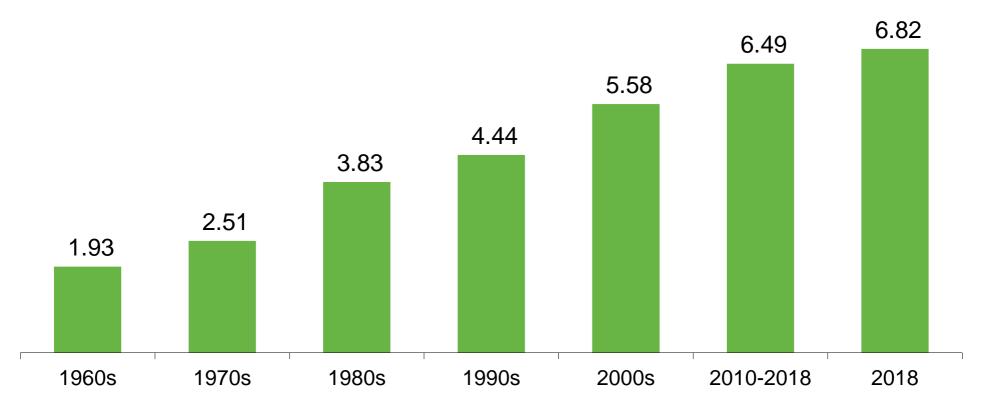
* Jan-Nov



With Each Decade, U.S. Airline Fuel Efficiency Has Improved

1978-2018: Up 134%; 2000-2018: Up 38%

Revenue Ton Miles* Flown per Gallon



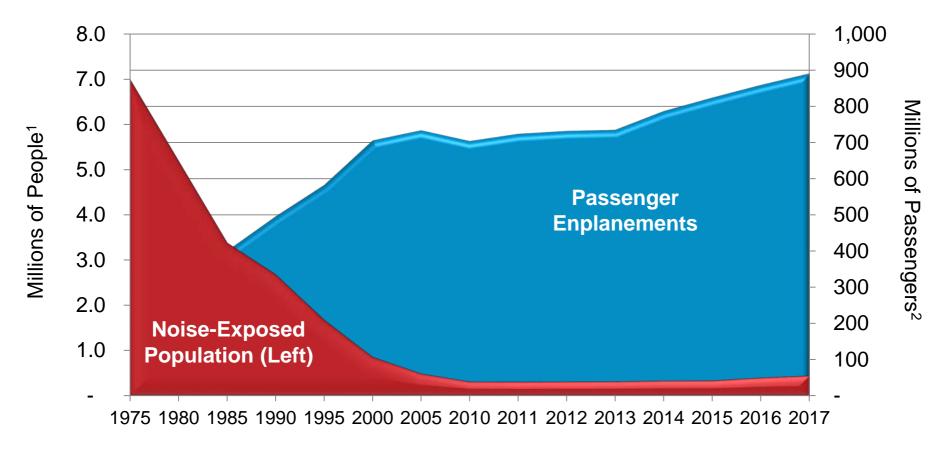
Source: A4A and BTS, for all U.S. passenger and all-cargo airlines



^{*} An RTM is a single ton of payload (passengers or cargo) carried one mile in revenue service

Commercial Aviation Has Gotten Markedly Quieter

From 1975-2017, the Number of U.S. Residents Exposed to Significant Aircraft Noise Fell 94% While Enplanements Rose 341%; 48% from 2000-2017 (Enplanements Rose 26%)

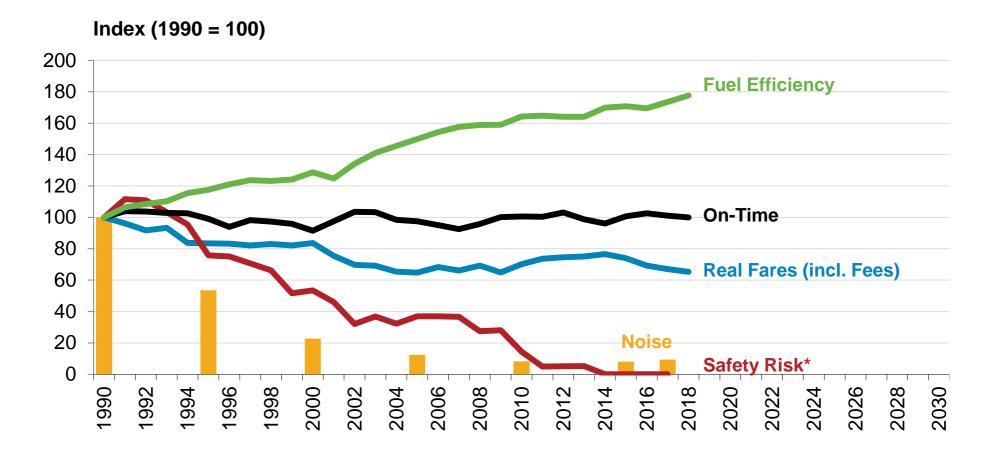


- 1. U.S. residents exposed to significant (65 dB DNL) noise levels from all aviation operations within U.S. airspace
- 2. Passengers enplaned on U.S. and foreign flag carriers as captured in the FAA Terminal Area Forecast (TAF)



The Value Proposition for U.S. Air Travelers Is Alive and Well

It's Safer, It's Greener, It's Quieter, It's ~80 Percent On-Time and It's Still a Bargain



^{*} Five-year-moving-average fatal accident rate for U.S. air carriers operating under 14 CFR 121 scheduled service





Airlines for America®

We Connect the World